

## A message from our new President and CEO, Joel Sjostrom

After my first two months at the Food Bank, I can honestly say I could not be more impressed by the service and contributions that Larry Sly, the board, the leadership staff and the whole Food Bank team have been providing to our community and neighbors in need. I am so proud, honored and excited to have been selected to lead this great organization.

I invested the bulk of my first month focusing internally on meeting essentially every team member and gaining a better understanding of the core processes of the organization. Taking the time to attend department meetings helped me shed light on the strengths, challenges and even the culture of the organization today.

I've also had the pleasure of meeting many of our you—our passionate volunteers and supporters. It didn't take me long to learn that it's because of your heart and drive that we are able to help feed people every single day. I look forward to meeting many more of you in the coming months and accomplishing great things together.

**Leading the fight to end hunger, in partnership with our community and in service of our neighbors in need.**

## Board of Directors

### Tracy Tomkovicz (2016) Chair

CEO/Owner, S&S Supplies and Solutions

### Bill Bodnar (2017) Vice Chair

Retired, Tesoro Golden Eagle Refinery

### Rich Golinski (2013) Secretary-Treasurer

Principal & Chief Investment Officer, Bingham, Osborne, Scarborough, LLC

### Tom Artz (2017)

Retired, Chevron Corporation

### Stephanie Caronna (2015)

Vice President, Community Bank Marketing, Wells Fargo Bank

### Tom Chowaniec (2013)

Retired, General Mills

### Paul Gabbard (2012)

Retired, Shell Martinez Refinery

### Jim Gray (2018)

Retired, Visa, Inc.

### Chris Green (2017)

Technical Manager, Andeavor Refinery

### Melissa Jones (2018)

Vice President Human Resources, CSAA Insurance Group

### Howard Jordan (2014)

Policy and Security Consultant

### David Le (2018)

Refinery Controller (Business Services), Valero (Benicia Refinery)

### Kitty Lenhart (2013)

Child Health Care & Nutrition Specialist, Contra Costa Child Care Council

### Marc Lewis (2017)

Attorney, Partner/Co-Founder, Lewis & Llewellyn LLP

### Laura Moran (2016)

Partner, Global Client Delivery, Prophet

### Jacob Perez (2016)

Marketing Manager, Mary's Pizza Shack

### Bruce Phelps (2018)

Consultant, BiotechH Pro Consulting

### Glenn P. Smith (2018)

Vice President, Retail, Quotient Technologies, Inc.

### Judy Teichman (2014)

CPA, Accurate Assets

**NOTE: The year in parentheses indicates the year member was elected to the Board.**

# FINANCIALS

## Support And Revenues

### Support: Donations And Grants

	Fiscal Year Ending 6/30/19	Fiscal Year Ending 6/30/18
Corporations	\$ 1,313,931	\$ 1,502,114
Organizational	108,216	113,734
Individuals	7,851,818	6,575,831
Foundation grants	1,893,347	1,990,589
Government grants	1,690,723	1,307,814
<b>TOTAL DONATIONS AND GRANTS</b>	<b>\$ 12,858,035</b>	<b>\$ 11,490,082</b>

### Revenues

Food sales to other agencies	\$ 778,401	\$ 738,738
Agency service fee	188,269	183,125
Interest earned & Investment earnings	61,505	37,536
Unrealized Gains (Losses)	27,953	270
Rental income	132,768	131,800
Discounts earned and other	67,354	85,455
<b>TOTAL REVENUES</b>	<b>\$ 1,256,250</b>	<b>\$ 1,176,924</b>
<b>TOTAL SUPPORT AND REVENUE</b>	<b>\$ 14,114,285</b>	<b>\$ 12,667,006</b>

## Expenses

Programs and services	\$ 10,001,995	\$ 9,022,132
Management and general expenses	685,393	499,311
Public relations and fundraising	1,788,303	1,944,330
<b>TOTAL EXPENSES</b>	<b>\$ 12,475,691</b>	<b>\$ 11,465,773</b>
Excess Income (Deficit Expenditures) before valuation of donated food	\$ 1,638,594	\$ 1,201,233
Revenues — Donated food received*	\$ 75,908,236	\$ 59,918,618
Expenses — Donated food distributed*	(75,433,695)	(59,911,782)
Depreciation Expense	(265,542)	(315,326)
Excess Income (Deficit Expenditures), after valuation of donated food and Depreciation	\$ 1,847,593	\$ 892,743

\*The value of Donated Food (Received = Revenues, Distributed = Expenses) is reflected on Financial Statements.  
Audited Financial Statements are available upon request.

