

# IMPACT REPORT

2017-2018



ENDING HUNGER

*Together*

*our mission:*

Leading the fight to end hunger, in partnership with our community and in service of our neighbors in need.



## Letter from Executive Director, Larry Sly

The Food Bank of Contra Costa and Solano not only provides food 7-days a week to individuals who need assistance because of personal challenges, but we are also here to support the community through any wide-spread crisis.

We are still helping hundreds of survivors of the devastating 2018 Camp Fire in Butte County. Though the daily headlines have faded, we are committed to nourishing those who still need us as they rebuild their lives. And most recently, we have been providing food to furloughed federal employees who unexpectedly found themselves needing our services for the first time ever due to the 35-day government shutdown.

We are proud of the role we play in getting people back on their feet no matter the circumstances. It's because you are there for us, that we can be there for our community members in their time of need.

Thank you,

A handwritten signature in black ink that reads "Larry Sly".

**Larry Sly**  
EXECUTIVE DIRECTOR

“

**We are proud of the role we play in getting people back on their feet...**

Larry Sly, Executive Director

”

## YOU MADE 2018 A *powerful* YEAR FOR THE FOOD BANK OF CONTRA COSTA AND SOLANO



- You embodied the spirit of community by pitching in with our fire-relief efforts in Mendocino and Butte counties. Our increased work in Butte County continues indefinitely as we deliver food each week to people getting back on their feet.

- Your support fueled the Community Produce Program 7-days a week at 69 sites. This critical program nourishes more than 26,000 households each month that might not have access to produce otherwise.
- After a long struggle between Hunger Fighters and the State, SSI recipients can finally qualify for CalFresh which will pull many seniors and persons with disabilities out of poverty.
- Grocery recovery has been at the core of our work since 1975 and continues to grow. In 2018 we recovered 4 million pounds of still-great food like meat, produce and dairy from local grocery stores including new partners in 2018 - Costco and Raley's.
- With over 118,000 volunteer hours donated, we couldn't operate a day without you!

# FINANCIALS

FISCAL YEAR  
ENDING 6/30/18

MAKING A *difference*  
FOR OUR COMMUNITY

## SUPPORT AND REVENUES

<b>Support: Donations And Grants</b>	<b>6/30/18</b>
Corporations	\$ 1,502,114
Organizational	\$ 113,734
Individuals	\$ 6,575,831
Foundation grants	\$ 1,990,589
Government grants	\$ 1,307,814
<b>TOTAL DONATIONS AND GRANTS</b>	<b>\$ 11,490,082</b>
<b>Revenues</b>	
Food sales to other agencies	\$ 738,738
Agency service fee	\$ 183,125
Interest earned & Investment Earnings	\$ 37,536
Unrealized Gains (Losses)	\$ 270
Rental income	\$ 131,800
Discounts earned and other	\$ 85,455
<b>TOTAL REVENUES</b>	<b>\$ 1,176,924</b>
<b>TOTAL SUPPORT AND REVENUE*</b>	<b>\$ 12,667,006</b>

## EXPENSES

Programs and Services	\$ 9,022,132
Management and general expenses	\$ 499,311
Public Relations and fund raising	\$ 1,944,330
<b>TOTAL EXPENSES*</b>	<b>\$ 11,465,773</b>
Excess Income (Deficit Expenditures) before valuation of donated food	\$ 1,201,233
Revenues - Donated food received*	\$ 59,918,618
Expenses - Donated food distributed*	\$ (59,911,782)
Depreciation Expense	\$ (315,326)
Excess Income (Deficit Expenditures) after valuation of donated food and Depreciation	\$ 892,743

\*The value of Donated Food (Received = Revenues, Distributed = Expenses) is reflected on Financial Statements. Audited Financial Statements are available at [foodbankccs.org](http://foodbankccs.org)

Martin hasn't been able to find a job. And that means no income for the family, as his partner Ashley stays home to watch their two young daughters.

Without an income, the family has had to make some tough choices. Martin and Ashley have been skipping meals so their daughters can eat. "It's been one brick wall put up for us after the next," Ashley said. "We've had a pretty rough time the last few months." But recently, the family found out about a Food Bank distribution.

"The food got us through," Ashley said. "It's been filling in the gaps." While Martin hasn't found a job yet, he's still searching every day and he's confident he'll find something soon. "It's a lot easier to go to sleep and focus on finding a job when you know your kids aren't hungry," he said. "We're thankful for having full bellies."

- Martin & Ashley



# GOALS WE WILL *achieve* IN 2019

- A large percentage of our clients report having diabetes, high blood pressure and depression/ anxiety. In 2019 we are expanding partnerships with health clinics and doctors to prescribe nutritious food and improve the health of our community.
- We will continue to advocate for job training and workforce development instead of harmful cuts to safety net programs like CalFresh for job seekers and low-wage workers.
- We are working with partners to grow our Grocery Recovery Program to exceed 130 stores including new food rescue from Trader Joe's.



Find out how you can give monthly to change lives daily at [foodbankccs.org/Nourish365](http://foodbankccs.org/Nourish365)

## BOARD OF DIRECTORS

### CHAIR

**Tracy M. Tomkovicz (2016)**  
CEO/Owner,  
S&S Supplies and Solutions

### VICE CHAIR

**Bill Bodnar (2017)**  
Retired, Vice President,  
Tesoro Golden Eagle Refinery

### SECRETARY-TREASURER

**Richard T. Golinski (2013)**  
Principal and Chief Investment Officer,  
Bingham, Osborn & Scarborough, LLC

### Tom Artz (2017)

Retired, Chevron Corporation

### Stephanie Caronna (2015)

Vice President, Community Bank  
Marketing, Wells Fargo Bank

### Tom Chowaniec (2013)

Retired, General Mills

### Paul Gabbard (2012)

Retired, Shell Martinez Refinery

### Jim Gray (2018)

Retired, VISA, Inc.

### Chris Green (2017)

Technical Manager,  
Andeavor Refinery

### Melissa Jones (2018)

Vice President Human Resources,  
CSAA Insurance Group

### Howard Jordan (2014)

Policy and Security Consultant

### David Le (2018)

Refinery Controller (Business Services),  
Valero (Benicia Refinery)

### Kitty Lenhart (2013)

Child Health Care & Nutrition Specialist,  
Contra Costa Child Care Council

### Marc Lewis (2017)

Attorney, Partner and Co-Founder,  
Lewis & Llewellyn LLP

### Laura Moran (2016)

Partner, Global Client  
Delivery, Prophet

### Jacob Perez (2016)

Catering Sales Manager,  
Mary's Pizza Shack

### Bruce Phelps (2018)

Consultant,  
Biotech Pro Consulting

### Glenn P. Smith (2018)

Vice President, Retail,  
Quotient Technologies, Inc.

### Judy Teichman (2014)

CPA, Accurate Assets

Member

**FEEDING  
AMERICA**

**FOOD  
BANK**  
of Contra Costa & Solano